

## General Manager – Portugal

This newly renovated modern large 5\* luxury hotel, part of a well respected international hotel group is seeking a Portuguese speaking General Manager. The ideal candidate will have recently managed a large hotel with over 300 rooms in a major world capital for an established international branded hotel company in a 4-5 star category.

This person should be dynamic, charismatic, result oriented and someone who thinks out of the box. He/She should have the ability to direct, oversee multiple tasks simultaneously and have the ability to oversee the security function to ensure a safe & secure environment for guests, associates and hotel assets. Good working knowledge of computers and systems required. Strong interpersonal, verbal and written communication skills and team building skills with the ability to coach, mentor and motivate staff.

Salary: Very negotiable

## General Manager – Pakistan

A luxury hotel group requires a seasoned General Manager for their hotel in Pakistan. He/she must have excellent knowledge in food and beverage and sales and marketing and be fully conversant with budgeting processes and financial management. Candidates must speak fluent English and knowledge in another foreign language will be an asset. The successful candidate will have experience working in hardship locations under difficult circumstances.

Salary: \$8,000 US/mth + accommodation + expat benefits

## Chief Executive Officer – Turkey

Our client is a group of international business clubs which owns, develops and manages luxury private Clubs. The company culture is modern, informal, entrepreneurial and international. They are looking for a dynamic and experienced Club CEO with a start date of April 01, 2010. This international luxury private club group has clubs operating in the Middle East, Asia and North America.

The individual must be fluent in Turkish and have a business management background (not particularly in hospitality) with a good social standing in Istanbul and a network in Banking and Finance. THIS POST IS MORE LIKE AN ASSET MANAGER, COMBINED WITH EXPERIENCE IN SOURCING FUNDS FOR NEW DEVELOPMENTS. A previous private banking background or senior individual in a large financial institution would be preferred.

Salary: US\$13,500 per month net which includes housing and car allowance. There

is an opportunity to earn bonus of 200% of base salary.

### **Club General Manager – Bahrain**

Our client is a group of international business clubs which owns, develops and manages luxury private Clubs. The company culture is modern, informal, entrepreneurial and international. They require a dynamic and Middle East experienced Club General Manager with a start date of April 01, 2010.

Only applicants with senior management experience in a Club environment or those from high end well known International branded hotels will be considered.

Salary: US\$13,500/mth net which includes housing and car allowance with an opportunity to earn an annual bonus of 30% of salary plus expat benefits

### **General Manager – Dubai**

Our client is a privately owned (has several hotels) company which requires a General Manager for their premier deluxe property located close to downtown Dubai. The ideal candidate will be trained outside of the Middle East with recent General Manager experience in the Middle East, preferably in the UAE. He/she must be sales and marketing driven and have worked in this capacity sometime in their career.

Candidates must have European and international experience along with experience in Dubai or the Middle East region, excellent communication skills in English and a European language, have opening experience and strong leadership and motivational skills.

Salary: Negotiable plus expat benefits including housing and schooling allowance.

### **General Manager – Ghana (Opening)**

An upscale 5 star city resort in Accra requires a General Manager with opening and pre-opening experience, European trained with international exposure and African experience. He/she will be a good communicator as the property is located away from the area office. Individuals must have 5 star hotel operations experience with exposure to corporate, Mice and upper leisure markets, strong sales and public relations attributes and a mature owner management approach.

Salary: Exceptional salary and expat benefits will be offered for the right individual

### **Resident Manager – Laos**

A small luxury boutique hotel requires a Resident Manager to assist the operations in the areas of Food and Beverage and Rooms. He/She must have 5 years working experience in luxury Hotels.

Salary: US 2,600 / month NET + Allowances + Bonus.

### **Director of Operations (VP Hotels) - Germany**

Our client is one of the world's leading hotel groups operating 5-star business and resort hotels, as well as a luxury life style brand. They urgently require a Director of Operations to oversee all of their hotels in the Germany area.

Preference will be given to those who have multi property and ideally multi brand experience within Germany, and come from a major company; perhaps a General Manager of a large luxury hotel with a recognized company (minimum 5 years experience). He/she must have excellent leadership skills, a strong sales and commercial orientation, good operational knowledge of commercial and employment legislation and fluent knowledge in the English language. Individuals who are Spanish speaking would have an advantage.

Salary: The package is Euros 125,000 + bonus and car

### **General Manager – India**

Our client in India, an exclusive 5-star hotel requires a General Manager with pre-opening experience and a background in luxury chain hotels. The individual should have the ability to implement company policies and procedures that will meet or exceed owner and management expectations. Good working knowledge of computers and systems is required. Strong interpersonal, verbal and written communication skills and team building skills with the ability to coach, mentor and motivate is required.

Salary: USD \$120,000 - \$130,000 + expatriate benefits

### **General Manager – Belgium**

A European Hotel group, with limited service hotels in the 3-4 star range, requires a sales and marketing driven General Manger.

This individual must be able to work in Europe now (member of EU) and speak fluent French and English, preferably with sales & marketing experience in the Belgium region, or any country close by, i.e. Luxembourg, Netherlands or France. He/she should be conversant in the European market with in depth experience and

knowledge in revenue management, distribution channels and corporate segment sales, etc.

Our client prefers a senior Manager with a minimum of 3 years experience in sales & operations, who is outgoing, business driven and not afraid to make sales calls himself/herself. They will be responsible in future for the other hotels that the company has or will be acquiring.

Salary: Euros 60K - 70K (plus car and other standard European benefits) and no ceiling bonus.